Statement of Work
Onapsis Standard Implementation Service Package

The primary goal of the Services hereunder is to implement Onapsis' offerings based on Your desired outcomes. The Services will be performed by the Onapsis project team in conjunction with the team members You designate for the deployment.

An effective implementation helps accelerate time to value of Your Onapsis investment. Key benefits include improvement in stability and uptime for business-critical applications, faster deployment, knowledge transfer for cross functional teams, and intelligent, faster response for SAP and InfoSec teams on issues that pose the greatest risk.

1. Service Overview

The primary objective of this Statement of Work is to introduce You to the Offering(s) purchased and assist you with deployment and other administrative activities. An overview is included below by Offering. The Onapsis project team will support and assist Your lead implementation engineer for the implementation tasks described below.

2. Services Activities and Approach

The scope of the implementation is for the Offering (type and quantity) per Your executed Order Form where an applicable Services line item is also included. The Services will be subject to Section 9 - Service Package Assumptions identified below.

The Onapsis project team will support and assist You with implementation tasks as follows:

- Project management by facilitating the project kick off meeting, providing a project plan and status meetings, which may include updates on project status and issues identified and addressed (such as schedule, deliverables, project quality, and team interaction);
- Assist in identifying where change control and business process updates may be required;
- Identify workstream tasks Your teams will need to perform;
- Provide standard installation log, asset tracker, and project workbook documentation;
- Standard installation instructions and administration tasks which are documented in the Onapsis Platform onlinehelp and Control PDF instructions*; and
- Project close out and final deliverable acceptance (if applicable)

*Non-standard installation instructions and tasks are Your responsibility to document.

The applicable Offering-specific activities below:

Assess Baseline	Assess	Comply (Assess required)	Defend	Control for Code ABAP	Control for Transports
• Configure Onapsis Platform (OP) console and sensor(s) • Configure integration	• Configure OP console and sensor(s) • Configure integration with SSO/AD, SMTP,	• Implement purchased packs. • Train on how to modify policies	• Configure OP console and sensor(s); • Configure SIEM/SYSLOG	• Configure / optimize Java Scanning Engine • Configure ABAP code security	• Configure transport management system security • Configure integrate

with SSO/AD, SMTP, SNC, ServiceNow, SIEM ● Provide a findings review and training on leading practices regarding how to use Onapsis to develop a mitigation plan ● Train Onapsis users to manage assets, schedule assessments, and identify critical vulnerabilities requiring remediation	SNC, ServiceNow, SIEM as applicable ● Provide a findings review and training on leading practices regarding how to use Onapsis to develop a mitigation plan ● Train how to modify assessments and modules ● Implement purchased Comply packs (if applicable) ● Train Onapsis users to manage assets, issues, policies, modules, schedule assessments, and identify critical vulnerabilities requiring remediation	,modules and create Comply alerts. ● Train Onapsis users to customize policies and adjust modules to meet company standards and regulations	integration with the following: Splunk, QRadar, ArcSite, as applicable (note, other SIEM types may incur additional charges) ● Train Onapsis users to manage assets, check extractor settings, review Notable Events, enable shipped Incident Profiles, create Incident Profiles and prioritize the remediation of critical notable events and Incidents	● Configure integration with SAP finding status workflow ● Provide a findings review and training on leading practices regarding how to use Onapsis to develop a mitigation plan ● Train Onapsis users to manage, schedule, and review the code findings report enabling them to identify critical vulnerabilities for remediation Note: Configuring the integration with ChARM / OCC is not included as standard and will require an additional agreement	with TMS ● Train Onapsis users to manage, schedule, and review the transport findings report enabling them to identify critical vulnerabilities for remediation Note: Configuring the Integrate with ChARM / OCC is not included as standard and will require an additional agreement
Applicable SKUs : PS-SVCIMPL-O | PS-SVCIMPLS-O | PS-SVCIMPLTM-O					

Control for Code HANA	Assess for Code	On Change Control	SaaS
● Configure Control for HANA based on HANA development ● Set up HANA code scan ● Provide a findings review and training on leading practices regarding how to use Onapsis to develop a mitigation plan ● Train Onapsis users to manage, schedule, and review the code findings report enabling them to	● Increase memory in identified sensor(s) ● Configure OP console and sensor(s) ● Perform a code scan review and training on how to interpret the issue ● Train Onapsis users to schedule code scans and identify critical code vulnerabilities requiring remediation	● Configure On Change Control in Solution Manager ChaRM ● Configure the integration with Control for Code ABAP and Control for Transport ● Train Onapsis users to review and manage relevant changes in the ChaRM process	● Confirm Onapsis Platform is active ● Configure OP sensor(s) ● Implement Assess and/or Comply ● Provide a findings review and training on leading practices regarding how to use Onapsis to develop a mitigation plan ● Teach Onapsis users to manage assets, schedule assessments, and identify critical vulnerabilities requiring remediation

identify critical vulnerabilities for remediation			
Applicable SKUs : PS-SVCIMPL-O | PS-SVCIMPLS-O | PS-SVCIMPLTM-O			

3. Resource Requirements

You agree to provide access to items necessary for the success of this project without undue delay, including but not limited to the items noted in the table below, failure to meet these requirements may result in a delay in the project or the need for a Change Order:

For all offerings:

- Point of Contact / PM
- SAP Basis
- SAP Security
- IT Network team
- Virtualization team
- Ops team (OP Admin)

Additionally for Control for Code and Control for Transports per the below:

Control for Code	Control for Transports
- SAP Development / QA team - Windows / Linux Server Admin	- SAP Development / QA team

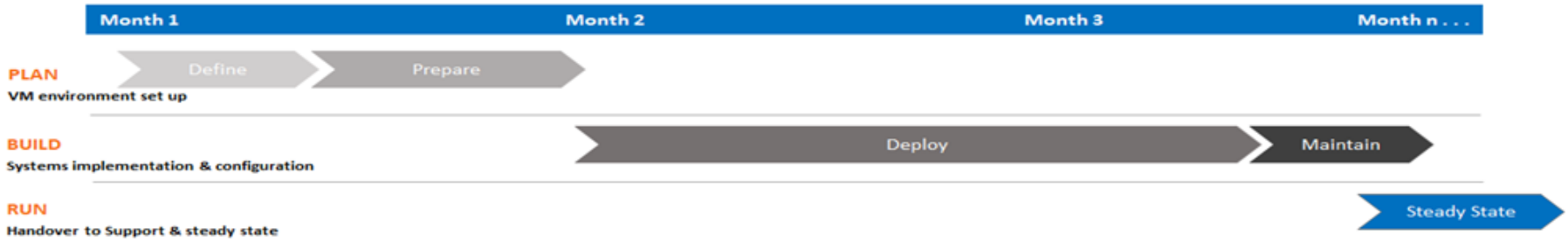
4. Estimated Schedule

The delivery schedule for Services and Deliverables shall be defined by the parties, and the Services shall be performed in a timely and professional manner, during normal Business Hours. Onapsis will work with You to create a baseline for the project plan during the Define phase, incorporating Your internal constraints and business process.

The Services are estimated to be performed over a period of 3 to 6 months but may take less time or more time dependent upon the type and quantity of licenses purchased on Your executed Order Form and upon Your team members commitment to the defined project plan, and dependent upon the number of purchased Offering and Your SAP landscape.

5. Methodology

The Onapsis project team will utilize the following methodology for implementation:



Key Outcomes

Define	Prepare	Deploy	Maintain
• Introduce OP documentation, resources, and preparation activities; set up shared drive	• Update and finalize landscape template, adjust licensing or project plan if required	• Discover in-scope available SAP systems and perform initial OP configuration and scans	• Optimize software, identify remediation activities (if applicable)
• Review sizing guide, populate asset log, review products and licensing, confirm hardware requirements	• Set up Virtual Machine environment and install software (as applicable) in non-production environment	• Complete SAP technical preparation activities for production systems	• Conduct project closure meeting, capture open action items, confirm customer acceptance of deliverables
• Identify Customer project team and discuss change management process	• Complete SAP technical preparation activities for non-production systems	• Discover prod in-scope SAP systems, and hold knowledge transfer sessions	• Transition to Account Management and Customer Support

6. Deliverables

The Services include the following deliverables (the "**Deliverables**"). Onapsis will provide documentation related to Deliverables to You in electronic format as outlined in the table below.

Deliverables	Description
Sizing Guide	Inventory of Your in-scope SIDs detailing the status of prep tasks and discovery status. (Microsoft Excel)
Project Workbook	Detailed work breakdown structure (WBS) of the implementation. (Microsoft Excel)
Installation Log	A log which details the activities which took place during the installation and configuration of the Offering. (Microsoft Word)

Initial Scan Results	Initial assessment and/or compliance scan results from discovered assets. The scan results shall be retained within Onapsis platform and evidenced via screenshot.
Knowledge Transfer	Sessions conducted at the conclusion of each stage, held in “train-the-trainer” format with an agenda defined for meeting objectives. Two (2) one-hour sessions for up to five (5) participants

7. Completion Criteria

These Services shall be deemed complete upon one the following criteria:

- Completion of all Deliverables detailed herein; or
- After nine (9) months from purchase date. In the event an extension of time is required, the parties will sign a Change Order.

8. Out of Scope

The following items are identified as out-of-scope for the Services:

- Assessment of non-SAP systems and applications that interact with Onapsis-supported SAP platforms;
- Assessment of communication and filtering devices including firewalls, Intrusion Prevention Systems, SAP Router, SAP Web Dispatcher, review of Segregation of Duties controls, or their underlying Operating Systems or Databases;
- Creation of custom vulnerability checks (modules), unless identified through strategic services;
- Development of custom test cases for code or transport security;
- Onboarding of third-party contractors/vendors;
- Configuration or management of system backup;
- Custom workarounds to provide Onapsis’ Offering compatibility with non-supported SAP versions; and
- Any other services or deliverables not expressly stated in this SOW.

9. Service Package Assumptions

- You are responsible for understanding the Technical Prerequisites.
- You are responsible for overall project management and Your resources being available: Onapsis and Your designated team member shall work closely together to ensure that the project scope remains consistent and issues are resolved on a timely basis.
- You are responsible for confirming SAP systems in scope meet or will meet the minimum technical specifications and prerequisites and/or are fulfilled prior to commencement of the implementation. Systems which do not meet the minimum technical specifications and/or prerequisites will be excluded from the implementation until such time as those requirements can be fulfilled by You.

10. Terms and Conditions

This SOW is for project informational purposes only. Onapsis makes no warranties, expressed or implied in this SOW. Unless otherwise agreed between the parties, all Services engagements are governed by the Onapsis Professional Services Terms and Conditions found here https://onapsis.com/legal.